

## INFORMATION FLYER

### WHO WE ARE

We are an engineering and management consulting firm specializing in supply chain, logistics, procurement, manufacturing, lean, warehouse design, APICS Authorized Training Partner and Demand Driven Institute Affiliate.

We support companies to achieve **sustainable improvements of contribution margins and customer satisfaction** with logistics and manufacturing projects, in terms of efficiency and effectiveness. This approach, built on over 30 years of experience and results, consists in considering the **company as a system** done by people with its culture, process and technological aspects, so combining training & education, quick wins as the implementation of supply chain strategies, generating a **unique experience** for each for each customer. We always start by listening and involving people, the awareness of the necessary improvements and the commitment to pursue them. We analyze current processes by developing alternatives, and finally implement the technological gaps to be solved.

We help managers and professionals to obtain the most important **international professional certifications in supply chain and project management**.

We are based in Italy and we work with a team of experienced professionals and well-known consulting firms – even globally – to meet the specific needs of our customers.

### WHAT WE OFFER

Company check-up, especially for:

- production planning
- distribution network
- demand planning
- total quality and lean six sigma
- warehouse and inventory management
- product development
- procurement
- operations, supply chain and project management

with the objective to highlight new improvement opportunities for our customers.

As a consequence, some activities can be launched, such as:

- Facilities and Warehouses (re)design
- Supply Chain Projects (with ASCM SCOR DS <https://scor.ascm.org/processes/introduction> )
- Implementation of the Demand Driven Adaptive Enterprise (DDAE) Model, by the Demand Driven Institute ([www.demanddriveninstitute.com](http://www.demanddriveninstitute.com) )
- Implementation of advanced production and distribution planning systems
- Implementation of effective methodologies for inventory and warehouse management
- ERP, APS, WMS, MES software selection
- Improvement of demand planning and forecasting techniques
- CRM and SRM program implementations
- Implementation of innovative methodologies in project management (critical chain, etc.)

As **APICS Authorized Training Partner** ([www.apics.org](http://www.apics.org)), we prepare managers to get **CPIM** (Certified Production and Inventory management), **CSCP** (Certified Supply Chain Professional) and **CLTD** (Certified in Logistics, Transportation and Distribution management) designations, **CPF** (Certified Professional Forecaster) designation by IBF (Institute of Business Forecasting and Planning), **PMP** (Project Management Professional) designation by PMI (Project Management Institute), **LEAN SIX SIGMA** designations (Yellow/Green/Black belt) by IASSC. We are **CMC** (Certified Management Consultant) by ICMCI (International Council of Management Consulting Institutes) and **Subject Matter Experts** (SME) for the update of CSCP & CLTD learning systems by APICS.

### HOW WE WORK

Innovative and proven methods, globally tested in multicultural environments, are the best guarantee for the success of any project.

**Theory of Constraints:** focusing on how to increase the contribution margin, lowering operating expenses and inventories, through the constraints management of the company system: a real and very effective production philosophy.

**Demand Driven:** in highly turbulent environments, the demand driven methodology considers a proper adaptability of the company to changes in demand and, at the same time, to position strategic decoupling points in the bill of material and/or distribution network to significantly increase the customer service by making the best use of capacity. Additional details on [www.lovecchioconsulting.it](http://www.lovecchioconsulting.it), [www.adapting.it](http://www.adapting.it), [www.zerocarbonwarehouse.com](http://www.zerocarbonwarehouse.com), <https://analisiabc.cloud/#services> and [www.linkedin.com/in/giuseppelovecchio](http://www.linkedin.com/in/giuseppelovecchio)