



COURSE CATALOGUE



Education is no longer a choice: it has is an essential part to initiate change and improvement, the building blocks to give continuity to the company.

Especially now, the investment in education allows to "breakthrough" your company's competitive landscape.

Lovecchio Consulting, APICS Channel Partner and Demand Driven Institute Affiliate, a reference for specialized education in supply chain, production, logistics and procurement, provides a broad and thorough training initiatives, the starting point to trigger those expected benefits in the medium - long term.

*This list includes onsite courses with an average duration of two entire days, and can be delivered also live online through www.gotomeeting.com (in this case with an average duration of six hours, in four sessions 90-minute each, **and with the possibility to have the recorded version of the live sessions**). The course presentations are also on www.emagister.it, filling "Lovecchio Consulting" in "Trova il tuo corso ideale" as follows:*



Finally, the catalogue includes a list of various courses to obtain the most recognized global certifications issued by APICS (www.apics.org), Demand Driven Institute (www.demanddriveninstitute.com), PMI (www.pmi.org), Lean Six Sigma (www.iassc.org), IBF (www.ibf.org), and some recorded courses.

Optional courses are developed for specific needs, in English, French, and Italian languages. For further information please send an email to info@lovecchioconsulting.it or call at +39 340 17 12 110.

Giuseppe Lovecchio
Qualified Business Instructor APAFORM EQF7 grade
 APICS CPIM-F, CSCP-F, CLTD-F, DDPP, PMI®PMP®, CMC, LSSGB
 Principal of Lovecchio Consulting

Click [here](#) to download our brochure

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1. PURCHASING, LOGISTICS, PRODUCTION

1.1 Basics of Logistics

1.2 Beer game

1.3 Working Capital

1.4 Transportation Economics and Harbours

1.5 E-procurement and Auctions

1.6 Purchasing Management

1.7 Constraints Management

1.8 Warehouse Management

1.9 Demand Management

1.10 Inventory Management

1.11 Incoterms 2020

1.12 Industry 4.0

1.13 Product and Process Innovation 4.0

1.14 Physical Inventory and Warehousing Audits

1.15 Logistics 4.0

1.16 Sourcing Marketing

1.17 SCOR (Supply Chain Operations Reference) Model

1.18 Negotiations

1.19 Customs Operations

1.20 Outsourcing in Logistics

1.21 Production Planning

1.22 Set-up Reductions

1.23 Supply Chain Management

1.24 Time and Attendance

1.25 Third Party Logistics (3PL)

1.26 Total Productive Maintenance (TPM)

1.27 Transportation

1.28 Road transportation

1.29 World Class Manufacturing

2. BUSINESS MANAGEMENT AND QUALITY

- 2.1 Price and cost analysis
- 2.2 Business Plan
- 2.3 **Five S**
- 2.4 Business Communication
- 2.5 General Ledger and Management Accounting
- 2.6 Statistical Quality Control (SPC)
- 2.7 Customer Relationship Management (CRM)
- 2.28 **Design Thinking**
- 2.8 **Project Management**
- 2.9 Credit Management
- 2.10 **Key Performance Indicators (KPI)**
- 2.11 ISO 900:2015
- 2.12 **Lean and Kaizen week (kaizen blitz)**
- 2.13 **Lean Management**
- 2.14 Lean Office
- 2.15 Lean Organization
- 2.16 Lean Product Development
- 2.17 Lean Service
- 2.18 Make or Buy
- 2.19 Reduction cost projects
- 2.20 **Sales forecast**

- 2.21 Problem Solving and decision making
- 2.22 Improvement programs
- 2.23 Project Procurement Management
- 2.24 Total Quality Management
- 2.25 **Sales & Operations Planning (S&OP)**
- 2.26 Six Sigma
- 2.27 Team Building
- 2.28 Time Management
- 2.29 The OKR methodology (Objectives and Key Results)

3. INFORMATION SYSTEMS

- 3.1 Microsoft Office
- 3.2 Enterprise Resource Planning Systems
- 3.3 Advanced Information Systems
- 3.4 Web Marketing

P.S.: The more requested courses are in bold.

4. INTERNATIONAL CERTIFICATIONS

Courses to obtain the most recognized international certifications are delivered.

A specific training is proposed for the above. The price of the learning system, books, etc. is different for each course. Send an email to info@lovecchioconsulting.it or call us for a quote. The online live session price, per participant, is shown at the end of this document.

4.1 - APICS CPIM (Certified in Production and Inventory Management)



[Click here for information about CPIM Part 1](#)

Online live follow-up: eight sessions 90-minute each

[Click here for information about CPIM Part 2](#)

Online live follow-up: ten sessions 90-minute each

To get the CPIM certification it is necessary to pass CPIM Part 1 and CPIM Part 2.

4.2 - APICS CSCP (Certified Supply Chain Professional)



[Click here for information about CSCP](#)

Online live follow-up: twelve sessions 90-minute each

4.4 - DDPP (Demand Driven Planner Professional) and DDLP (Demand Driven Leader Professional)



These two certifications allow the application of the innovative Demand Driven methodology by DEMAND DRIVEN INSTITUTE.

[Click here information about Demand Driven Planner Professional](#)

[Click here for information about Demand Driven Leader Professional](#)

Online live follow-up: eight sessions 90-minute each

It is now available the recorded online edition

NOW ON SALE

INTRODUCING SELF-STUDY BUNDLES

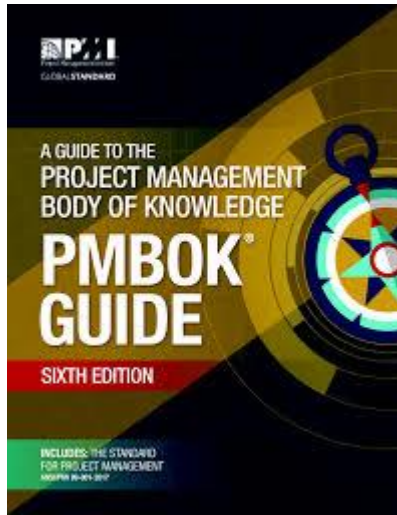
	+		<ul style="list-style-type: none"> Demand Driven Planner (DDP)[™] self-study access and courseware Sample exam and solution key Two DDPP[™] certification exam attempts Lifetime access to updated videos and courseware 	\$650*	<div style="background-color: #0056b3; color: white; padding: 2px; text-align: center;">ENG</div> <div style="background-color: #0056b3; color: white; padding: 2px; text-align: center;">ESP</div> <div style="background-color: #0056b3; color: white; padding: 2px; text-align: center;">FRA</div> <div style="background-color: #0056b3; color: white; padding: 2px; text-align: center;">ITA</div> <div style="background-color: #0056b3; color: white; padding: 2px; text-align: center;">POL</div>
* DDI Affiliates can provide you discount codes that will provide a further price reduction of \$100 – \$200 USD (depending on your location)					
	+		<ul style="list-style-type: none"> Demand Driven Leader (DDL)[™] self-study access and courseware Sample exam and solution key Two DDL[™] certification exam attempts Lifetime access to updated videos and courseware 	\$650*	
* DDI Affiliates can provide you discount codes that will provide a further price reduction of \$100 – \$200 USD (depending on your location)					

INDIVIDUAL REMOTE EDUCATION AND TESTING

[Click here to access to the recorded online edition](#)

Fill the code **LOVR** in the field “Enter a promo code” to benefit a 100 USD discount.

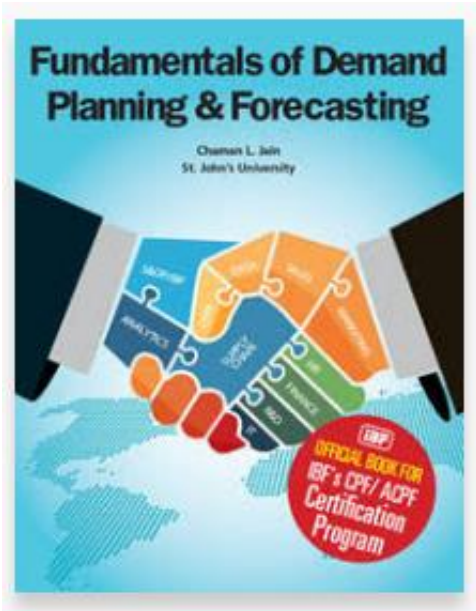
4.5 - PMI® PMP® e CAPM® (Project Management Professional)



[Click here for information about PMI](#)

Online live follow-up: ten sessions 90-minute each

4.7 - IBF CPF (Certified Professional Forecaster)



[Click here for information about CPF](#)

Online live follow-up: eight sessions 90-minute each

5. RECORDED COURSES

Four recorded online courses are available. They refer to the basic of logistics course.

They are :

- 5.1 Introduction to logistics
- 5.2 Introduction to information systems for logistics
- 5.3 Introduction to inventory management
- 5.4 Introduction to warehouse management

The duration of each course is about 45 minutes.

To access click on : <https://elearning.adapting.it/>

It is necessary to subscribe in order to invoice the payment.

To ask for an article send an email to info@lovecchioconsulting.it or call at
+39 340 17 12 110.

6. SUBSCRIPTION FORM

(to be sent at info@lovecchioconsulting.it, once scanned)

From:

Tel. _____ E-mail: _____

Course title

Location: online

Participants

Name and Surname	Cellular	E-mail

Prices

The price for participant is euro _____
VAT, if applicable, is excluded.

Payment terms

Before course: 50%; before end of course: 50%

Bank transfer for " LOVECCHIO GIUSEPPE "

Bank: Intesa San Paolo – Monopoli – IBAN: IT79 R030 6941 5741 0000 0006 608. BIC: BCITITMM

The eventual cancellation must be sent via email (info@lovecchioconsulting.it) at least seven (7) calendar days before the date of the course. For every cancellation after the above condition, only 50 % of total price will be refunded.

Invoice data:

Name and surname: _____ Company: _____

Street _____ CAP _____ City _____ State _____ Country _____

Tel. _____ E-mail _____

VAT N. _____ Tax code no. _____

According to the italian law D. Lgs. 196/03, and the european regulation (UE) 2016/679 of the European Parliament and the council of April 27, 2016 ("GDPR") and further modifications and integrations, personal data will be treated for information about the services offered and for administrative aspects. For any communication, cancellation, etc., send an email to: info@lovecchioconsulting.it . Further information at: <https://www.lovecchioconsulting.it/privacy.php>

Place and date

Customer signature

A live online course (or a follow up) 90-minute of duration has a price of 162,50 euro + VAT (if applicable) per participant.