

## ► Why Lovecchio Consulting

The continuous evolution of the competitive scenario now requires a **different integrated and systemic approach** to solve the problems in order to reach a greater productivity and return of investments.

A key attention is given to time-based competition.

**Simple and pragmatic methods, together with the right strategies, the preparation and motivation** of the staff ensure lasting and sustainable results.

Lovecchio Consulting offers this approach with total **transparency, effectiveness and efficiency**.

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Channel Partner  
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LovecchioConsulting

**ASCM**

Authorized  
APICS Training Partner

TM

**Consulting and education in  
supply chain & operations**

***Innovation in Operations Management***



## □ Who we are

We are an **engineering and management consulting firm** that specializes in supply chain, logistics, procurement, manufacturing, demand management, lean, warehouse design.

The firm, APICS Channel Partner, was founded in 2005 after Mr. Lovecchio, engineer, carried out an extensive international experience since 1990 in industry groups such as AEM Milan, ABB, AlliedSignal, BOSCH and ALSTOM, where he managed industrial sites up to 200 millions Euro of turnover as supply chain director and deputy managing director.

Our **mission** is to support companies in order to achieve a sustainable and **competitive advantage through innovation in operations and supply chain.**

Lovecchio Consulting works with a team of experienced professionals and well known international consulting firms to meet **specific customer's needs.**

## □ What we offer

### Consulting

Company check-up, especially for:

- demand and supply planning
- warehouse and inventory management
- distribution network
- total quality
- product development

with the goal to highlight improvement opportunities for the customers.

As a consequence, some activities can be launched:

- **Strategic Performance Improvements**
- Facility and **Warehouse (re)Design**
- **Supply Chain and Lean Programs**
- Demand Planning/Forecasting improvement
- Sales & Operations Planning implementations
- Production/Distribution Planning enhancements
- Total Cost Reduction Programs
- **Inventory Management Optimization**
- ERP, WMS, etc. Software Selection
- CRM and SRM Program Implementations

### Education

More than 40 courses, including:

- Basic course in logistics
- Procurement management
- Production management, MRPII, etc.
- Supply chain, outsourcing, make or buy
- Lean thinking
- Education for APICS CPIM, CSCP & CLTD , IBF ACPF, PMI PMP designations.

Other courses (in English, Italian and French languages) are available online, at our premises, or in-company.

## □ How we work

Innovative and global proven methods in multicultural environments are the best guarantee for the success of any project.

**Lean Enterprise:** creating net added value for the end customer by banning all types of waste, through a different approach with a coaching support.

**Total Quality:** Total Quality focuses on continuous improvement and attention to customer's needs, managing services and products in order to be available with the quantity, quality and time needed.

**Theory of Constraints:** the constraint handling is based on identification, government and their elimination, step by step. It is a methodology that got significant results in the U.S., and it is now growing in Europe.

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## □ International Certifications

As a further guarantee for the customer, we get the following international certifications, based on the application of rigorous global standards:

- ICMCI CMC (www.icmci.org)
- ELA EMLog (www.elalog.org)
- APICS CSCP, CFPIIM & CLTD (www.apics.org)
- IBF ACPF (www.ibf.org)
- PMI PMP (www.pmi.org)
- PRINCE2 & ITIL Found. (www.axelos.com)

and the recognition of **Master CPIM, CSCP & CLTD Instructor** by APICS, the leading association in Supply Chain and Operations.

